Due ASAP | Virtual EMEX Description & Logo
75-WORD OR LESS DESCRIPTION of your company’s products and services. This will be included in both the online Virtual EMEX as well as the printed show guide at no additional charge to exhibitor.

COMPANY LOGO in electronic format (high-resolution TIF, pdf or EPS; vector or at least 300 dpi) at an additional charge of $400.

Payment Deadline
50% of full booth price is due upon booth reservation. Balance is due no later than June 1, 2018 or space may be released. Thereafter, all booths reserved will require full payment at the time of signing.

June 1, 2018 | Cancellation Deadline
Space cancelled or reduced between February 1, 2018 and June 1, 2018 will incur a 25% service charge on the net cost of the original space. Space cancelled or reduced between February 1, 2018 and June 1, 2018 will incur a 75% service charge on the net cost of the original space. The full contract price is due and payable and non-refundable for any space canceled or reduced on or after June 1, 2018.

July 2018 | Exhibitor service kits will be distributed
Last day to provide your company description and logo for the printed show Guide. Login and update your online contract or contact mstambouli@iaem.com

Hotel Cut Off
Visit iaem.com for more information.

September 28, 2018 | Exhibitor Personnel Deadline
Last day to provide your company description and logo for the mail badges to attendees before the show.

Terms & Conditions
Please visit www.EMEX.org for fully view all terms and conditions.

Exhibitor accepts full responsibility for payment of all space by submitting the contract at www.EMEX.org. Since the contract is digital, and exhibit space is allotted, you may contract to exhibit.

Booths will be assigned on a first-come, first-reserved basis upon IAEM’s receipt of the booth reservation. IAEM will make all effort to physically separate competitors, and exhibitor cooperation is required in this regard is appreciated.

 yp and services. This will be included in both the online Virtual EMEX as well as the printed show guide at no additional charge to exhibitor.

Previous EMEX Exhibitors
Join These Prestigious Companies at EMEX 2018

Tentative Exhibit Schedule
Monday, October 22, 2018
Exhibitor Move-In: 8:00am – 4:00pm
Opening EMEX Reception: 6:00pm – 8:00pm
Tuesday, October 23, 2018
Exhibit Hall Open: 9:30am – 6:30pm
Wednesday, October 24, 2018
Exhibit Hall Open: 9:00am – 1:45pm
Exhibitor Move-Out: 2:00pm – 5:00pm

EMEX 2018 Contact Information
EXHIBITOR DIRECTOR: CLAY D. TERRYAK, CA, CTERRYAK@IAEM.COM
INTERNATIONAL ASSOCIATION OF EMERGENCY MANAGERS FALLS CHURCH, VA 22046-4527

EMEX 2018
Important Dates and Deadlines

September 28, 2018 | Exhibitor Personnel Deadline
Last day to provide your company description and logo for the mail badges to attendees before the show.

EMEX 2018
Exhibitor Prospectus

Your Company Needs to be Here in 2018!

Turn the page to see why...
66th Annual Conference and EMEX

October 19–24, 2018
Grand Rapids, Michigan

Conference Attendee Profile

Attendees include:

- Emergency managers (city, county, state, federal, other)
- Disaster planners
- Homeland security professionals
- Communications system specialists
- Crisis and risk managers
- Contingency planners
- Environmental response professionals
- Executive officers/commanders
- Federal Coordinating Officers and other federal officials from DHS, HHS, EPA, DOT and others
- Fire chiefs
- Police chiefs
- Healthcare disaster professionals
- Meteorologists
- EM/terrorism educators

98% of attendees surveyed were highly satisfied with the quality of products and services offered at EMEX*

85% of attendees surveyed were highly satisfied with the quality of products and services offered at EMEX*

*Based on EMEX Attendee Survey

Your Company Needs to be Here!

EMEX 2018 will bring an audience of government and private sector purchasers together with homeland security and disaster preparedness suppliers including:

- Communication Systems
- Damage Restoration Firms
- Detection Devices
- Drones
- Electric Bikes
- Emergency Management Consulting
- Emergency Management Software
- Emergency Vehicles
- EMS Medical Equipment
- Exercise and Training Products
- Geographic Information Systems
- Hazmat Gear Accessories
- Information Services
- Mobile Operations
- Notification Systems
- Preparedness Equipment
- Protective Clothing
- Risk Management
- Satellite Technologies
- Shelter Supplies
- Warning Systems
- Weather Meteorological Services
- Colleges and Universities
- …and much more!

Showcase Your Products and Services!

EMEX brings together the latest technological advances in homeland security and disaster preparedness suppliers under one roof, under the auspices of the International Association of Emergency Managers 66th Annual Conference.

Exhibitor Costs

BOOTH FEES: Price per square foot at EMEX 2018

For preferred space, add 5% to the costs listed below for 10’ x 10’ and 10’ x 20’ End Caps.

<table>
<thead>
<tr>
<th>Size</th>
<th>Cost per sq ft</th>
</tr>
</thead>
<tbody>
<tr>
<td>100 sq. ft</td>
<td>$23.00 psf</td>
</tr>
<tr>
<td>101-500 sq. ft</td>
<td>$22.00 psf</td>
</tr>
<tr>
<td>501-1000 sq. ft</td>
<td>$21.00 psf</td>
</tr>
<tr>
<td>1001+ sq. ft</td>
<td>$20.00 psf</td>
</tr>
</tbody>
</table>

Exhibitor Entitlements

The cost to exhibit includes a booth with standard back drape and side rails, one table, two chairs, wastebasket, aisle cleaning, general security, and listings in VIRTUAL EMEX and the printed show publication. Each 10’ x 10’ booth entitles the exhibiting company/organization to two booth personnel. Exhibitors are encouraged to attend the general sessions and break-out sessions and participate in meals/social functions included as part of their registration. Exhibitor Registration includes a complimentary Sunday night Welcome Reception ticket. Wednesday night Banquet tickets will be available for approximately $90-$100 each and must be purchased in advance.

Maximize Your Organization’s Exposure

Become a Sponsor

Your logo will be listed everywhere from the website to show signage, and even in the IAEM2Go App. Select from a menu of features that will allow you to customize a package that matches your desired level of interaction.

OPPORTUNITIES INCLUDE:

- Event Sponsorship, includes welcome remarks
- Have your logo on registration bags
- Sponsoring a Board Meeting
- Sending an eblast
- Including an advertisement in our program guide
- Be highlighted as a product of the week in our weekly enewletter, The Dispatch

Vendor Demonstrations

Looking for a speaking opportunity? Your organization can purchase podium time in the EMEX exhibit hall to present your products and services to conference attendees. Twenty-minute presentations are $750. Limited availability, presentations take place during dedicated show hours. Contact Kate McClimans for further information, kmclimans@iaem.com.

IAEM Scholarship

Increase your visibility during the EMEX Exhibit. At the same time, you will be helping promote the future of emergency management. Any exhibitor that donates $100 or more to the IAEM Scholarship Program will have their booth marked with a bright yellow flag. The flag will bear the IAEM logo and the words “scholarship donor.” To learn more and donate, see www.iaem.com/scholarships, Contact Dawn Shiley at shiley@iaem.com for details.

What is IAEM?

The International Association of Emergency Managers (IAEM) is an international organization dedicated to promoting the goals of saving lives and protecting property prior to and during emergencies and disasters. IAEM is a non-profit, educational organization established in 1952 with more than 6,000 current members. Members are local, state and federal government emergency management/ homeland security professionals; private industry/security executives; military; non-profit, healthcare; volunteer disaster planners; and others. Membership is open to anyone practicing or interested in the field.

JOIN IAEM AS AN AFFILIATE MEMBER

Affiliate Members receive a 10% discount on the cost of the booth as well as a complete list of attendees. Visit www.iaem.com/ become-affiliate-member to see the additional benefits and sign up.

Last year’s event featured more than 1,750 attendees and more than 200 booths!

Book Your Exhibit Space Now!